



Sardar Patel Institute Of Technology
Institution's Innovation Council

Bhavans Campus, Old D N Nagar, Munshi Nagar, Andheri West, Mumbai, Maharashtra 400058

Event Summary Report

Program driven by: IIC Calendar Activity

Program /Activity Name: My Story - Motivational Session by Successful Entrepreneur/Startup founder

Event Name: Webinar on Managing Small Scale Industries

Venue: Online (Home)

Date: 5th November 2020.

The Institute Innovation Council (IIC) S.P.I.T organized a webinar on Managing Small Scale Industries on the 5th of November 2020. The session was facilitated by Mr Nickhill S Kaushik, Founder of AME Consultants and the owner of A.I. Automation Pvt Ltd. He is a successful startup founder and entrepreneur. He founded his first company, AI Automation Pvt Ltd which deals with Engineering, Design & Manufacturing, erection & commissioning of control panels, Motor Control Centres, Power Control Cubicles, Marshalling boxes & Cooler Control Cabinets for Transformers to I55 category, Terminalboxes, Control desks, PLC-based automation Panels, AC and DC Drive Panels. He has established a successful manufacturing facility in Bhopal which has been running for more than 30 years now. He started another company in 2017 called as the AME Consultants which provides consultancy services for automation of Wind, Solar and Sewage treatment plants, PLC-based automation and SCADA systems. This venture of his has also proved to be extremely successful and profitable in the three year period it has been running for.

Mr Kaushik spared his valuable time to be amidst us and share his life experiences and ignite the entrepreneurial spirit among the students. Mr Kaushik began the session by talking about his educational background as an Electrical and Electronics Engineer from Maulana Azad National Institute of Technology, Bhopal. He then spoke about his idea at that stage and how he turned this idea into a startup. He spoke about the ups and downs of his journey and explained to the students the art of running small scale industries through his personal life. He motivated

the students to pursue their passion and ideas and through his life story, guided them through the monumental task of establishing and running successful startups and small scale industries. He chose to portray his life and success as a living example for the students. He also spoke to them about the challenges faced by an entrepreneur and how one can overcome them. He broke down each stage of entrepreneurship and his journey and explained to the students about phase beautifully and in full detail.

With so much information delivered to the students, it obviously gave rise to many queries in the minds of the students which all the speakers were happy to clarify. The Q&A Session was followed by with a vote of thanks and the students left with more than just information, they left with an experience they had never imagined. All in all, the session was focused on motivating the students toward entrepreneurship through the life story of our successful entrepreneur, Mr Nickhill S Kaushik.